

Professional Experience

- 2000-Present **Goldrush Realty Advisors –Principal**
Mr. Drewes is a California Certified General Appraiser and Member of the Appraisal Institute (MAI). Mr. Drewes is also an approved HUD FHA and MAP appraiser. Mr. Drewes specializes in complex residential appraisal assignments including conventional multi-family, Low Income Housing Tax Credit (LIHTC), HUD MAP program, FHA, condominium conversions, land subdivisions, construction loans, and mobile home parks.
- 1996-2000 **GMAC Commercial Mortgage – Vice President**
- 1993-1996 **Hanford/Healy Companies – Principal**
- 1988-1992 **The Bank of New York – Vice President**

Expert Witness and Court Experience

- U. S. Bankruptcy Court – Los Angeles, California
U. S. Bankruptcy Court – Santa Ana (Orange County), California
Binding Arbitration – New York, New York
San Diego County – Assessors Office

Education

- 1976-81 **Tufts University**
Bachelor of Arts, emphasis in Mathematics
- 1986-Present **Appraisal Institute**
Various courses and seminars sponsored by the Appraisal Institute and other organizations. Curriculum includes income capitalization, highest and best use, land planning, residential subdivision analysis, commercial appraisal review, and litigation valuation.

Professional Affiliations

- Current **Member, Appraisal Institute (since 1991)**
(MAI #9020 – certified under professional education program)
- Current **Certified General Real Estate Appraiser (since 1992)**
California License #AG017131
- Current **HUD - Approved FHA and MAP appraiser and market analyst**
- Former **Certified HUD Real Estate Assessment Center (REAC) Inspector**
U.S. Department of Housing and Urban Development
- Former **Real Estate Sales License**
State of California
- Former **Instructor - Real Estate Appraisal**
New York University – School of Continuing Education

Appraisal Clients

William J. Drewes, MAI has personally prepared appraisals for the following clients over the last ten years.

Aetna Realty Investors, Inc.	Hanford/Healy Asset Management
AEW Capital Management	Institutional Property Consultants
Allegis Realty Investors, LLC	Kaiser Permanente
American General	Klein Financial Corporation
Amresco	Kenneth Leventhal
Bank of America	Lehman Brothers
Bank of California	Lend Lease Asset Management
Bank of the West	Massachusetts Mutual Life Insurance
Bank One	MacFarlane Partners
Berkshire Mortgage	MetLife Realty Group
Bankers Trust	Newman Financial Services, Inc.
BRE	Olson Company
Cabot Partners	Pacific Retail Trust
California Federal Bank (CalFed)	Parker, Milliken, Clark, O'Hara & Sullivan
CalPERS	PARS Assests
CalSTRS	Peter F. Korpacz & Associates, Inc.
Chase RE Finance Group	Pezzola & Reinke
Citicorp	PNC Bank
Copley Real Estate Advisors	Polk, Scheer & Prober
Coopers & Lybrand	RREEF Funds
Cornerstone Real Estate Advisors	Steadfast Companies
Dorn, Helliesen & Cottle	TA Realty
East New York Savings Bank	The Bank of New York
ERE Yarmouth	The Guardian
First Federal Bank of California	The Prudential
FMV Opinions, Inc.	Travelers
General Motors Pension Fund	Washington Mutual Bank
Gibson, Dunn & Crutcher	Wells Fargo Bank
GMAC Commercial Mortgage	Union Bank
Guaranty Federal Bank	